



**Wisconsin State FSA Office**

8030 Excelsior Drive, Suite 100

Madison, WI 53717

608-662-4422

[www.fsa.usda.gov/wi](http://www.fsa.usda.gov/wi)

# Fact Sheet

## Wisconsin Suggested Planning Prices For Use in Cash Flow Planning for FSA Farm Loans

(10/1/2017 thru 12/31/2017)

Plan Price (Cash)	Commodity
\$105.00	Beef Fat Cattle (cwt)
\$130.00	Beef Feeder Cattle (cwt)
\$3.50	Corn (Bu)
\$65.00	Market Hogs (cwt)
\$16.20	Milk-Class III (cwt)
\$9.30	Soybeans (Bu)
\$4.70	Wheat (Bu)

FSA planning prices are suggestions, and are based upon a rounded average of forward-looking CME futures contracts, plus/minus an approximate basis. The prices are posted on a quarterly basis. Check out <http://www.fsa.usda.gov/wi> for the most current prices.

### Additions and Deductions, Contracts, and Proven Records

- Additions, such as premiums in milk volume, quality, or components may be added to planning prices. Location basis, seasonality, or timing of inventory sales may also warrant additions or subtractions.
- Deductions, such as breed differences in feeder cattle or fat cattle, or subpar quality commodities may also be made to planning prices.
- Customer's contracts with reasonably reliable counterparties, or their proven/accurate records should also be considered when making adjustments.

The rationale behind the additions or deductions should be provided to FSA.

### Use of different pricing

Use of different pricing, even for commodities that have planning prices, is acceptable provided the sources are reliable, the rationale is sound and valid, and the reason for its use is provided to FSA.